

## Company Overview

**Liwala Properties** is a premier real estate company based in **Nairobi**, dedicated to redefining the real estate experience through personalized service, market expertise, and an unwavering commitment to excellence.

With over **15 years of industry experience**, Liwala Properties has established itself as a trusted partner for individuals, families, and investors seeking exceptional opportunities within Kenya's dynamic property market.

At Liwala Properties, we believe that real estate is far more than simply buying or renting property — it is about **creating the foundation for a lifestyle, building long-term wealth, and finding spaces where people truly thrive**. Our mission is to ensure that every client not only finds a property, but **begins the journey toward their dream lifestyle**.

Through a tailored, client-focused approach, we guide each client through the property process with professionalism, transparency, and a genuine commitment to their success.

## Our Story

Liwala Properties was founded on a simple but powerful vision: **to elevate the real estate experience in Kenya**.

The company's journey began when our founder returned to Kenya after spending time abroad, bringing with them global perspectives on real estate service standards, investment strategies, and customer care. Inspired by the opportunity to bring these international insights into the Kenyan market, Liwala Properties was established to bridge the gap between **world-class service and local market expertise**.

From its beginnings as a boutique real estate consultancy, Liwala Properties quickly earned a reputation for **integrity, professionalism, and exceptional client service**. Over the years, the company has grown into a respected name within Nairobi's real estate landscape, assisting homeowners, tenants, developers, and investors in navigating one of East Africa's most vibrant property markets.

Today, Liwala Properties continues to build on its legacy by combining **deep local market knowledge with a forward-thinking approach**, ensuring that every client receives the guidance and confidence they need when making important real estate decisions.

## Our Mission

To provide a **client-centered real estate experience** that empowers individuals and investors to secure properties that align with their lifestyle, aspirations, and long-term goals.

## Our Vision

To become one of Kenya's most trusted and respected real estate firms, recognized for exceptional service, innovative property solutions, and a commitment to transforming the way people experience real estate.

## **Our Core Values**

### **Client First**

Our clients are at the heart of everything we do. We listen carefully, understand individual needs, and tailor our services accordingly.

### **Integrity**

Trust is fundamental in real estate. We conduct our business with honesty, transparency, and professionalism.

### **Excellence**

We strive to exceed expectations at every stage of the property journey.

### **Personalized Service**

We believe real estate is not one-size-fits-all. Every client receives a bespoke experience designed around their goals.

### **Market Expertise**

Our team combines years of experience with deep knowledge of Nairobi's evolving property landscape.

## **Our Services**

Liwala Properties offers a comprehensive suite of real estate services designed to support clients at every stage of their property journey.

## **Residential Sales & Purchases**

We assist clients in identifying and securing properties that align with their lifestyle, location preferences, and investment goals.

Our team provides:

- Property sourcing and curated listings

- Market analysis and pricing guidance<sup>[1][2]</sup><sub>[SEP]</sub>
- Negotiation support<sup>[1][2]</sup><sub>[SEP]</sub>
- Transaction management from offer to completion<sup>[1][2]</sup><sub>[SEP]</sub>

## Luxury Property Advisory

Liwala Properties specializes in high-end residential properties within Nairobi's most sought-after neighborhoods. We provide discreet advisory services to clients seeking premium homes that combine elegance, comfort, and long-term value.

## Property Investment Consulting

For local and international investors, our firm provides strategic guidance on identifying high-potential investment opportunities within Kenya's real estate sector.

Services include:

- Investment opportunity sourcing<sup>[1][2]</sup><sub>[SEP]</sub>
- Market research and analysis<sup>[1][2]</sup><sub>[SEP]</sub>
- Portfolio diversification guidance<sup>[1][2]</sup><sub>[SEP]</sub>
- Off-market opportunities<sup>[1][2]</sup><sub>[SEP]</sub>

## Property Management

Our property management services ensure that property owners maximize their returns while maintaining the value of their investments.

Services include:

- Tenant sourcing and screening<sup>[1][2]</sup><sub>[SEP]</sub>
- Rent collection and financial reporting<sup>[1][2]</sup><sub>[SEP]</sub>
- Maintenance coordination<sup>[1][2]</sup><sub>[SEP]</sub>
- Lease administration<sup>[1][2]</sup><sub>[SEP]</sub>

## Real Estate Market Advisory

With years of experience in Nairobi's property market, Liwala Properties offers strategic advisory services to clients looking to make informed real estate decisions.

We provide insight on:

- Emerging neighborhoods<sup>[1]</sup><sub>[SEP]</sub>
- Market trends<sup>[1]</sup><sub>[SEP]</sub>
- Development opportunities<sup>[1]</sup><sub>[SEP]</sub>
- Long-term property value growth<sup>[1]</sup><sub>[SEP]</sub>

## Why Choose Liwala Properties

### Unmatched Customer Service

We are renowned for going above and beyond for our clients. Our goal is not simply to find you a property — it is to ensure you step into the lifestyle you envision.

### Tailored Real Estate Experiences

Every client's journey is unique. We take time to understand your goals and curate property options that truly match your needs.

### Local Expertise with Global Perspective

Our understanding of Nairobi's property market, combined with international insights, enables us to deliver exceptional results.

### Trusted Network

Through years of experience, we have built strong relationships with developers, investors, legal professionals, and financial partners within the industry.

## Our Market

Operating primarily within **Nairobi**, Liwala Properties focuses on some of the city's most desirable residential and investment areas, including:

- **Karen**<sup>[1]</sup><sub>[SEP]</sub>
- **Westlands**<sup>[1]</sup><sub>[SEP]</sub>
- **Kilimanjaro**<sup>[1]</sup><sub>[SEP]</sub>
- **Lavington**<sup>[1]</sup><sub>[SEP]</sub>

- **Runda**

These areas offer a combination of luxury living, strong investment potential, and vibrant community lifestyles.

## Our Approach

At Liwala Properties, we follow a structured yet personalized approach:

**1. Consultation** Understanding our clients' lifestyle goals, investment strategy, and property preferences.

**2. Curated Property Selection** Presenting carefully selected properties aligned with the client's objectives.

**3. Expert Guidance** Providing professional advice throughout negotiations and due diligence.

**4. Seamless Transaction Process** Ensuring the purchase, lease, or investment process runs smoothly from start to finish.

## Our Commitment

At Liwala Properties, we believe that **real estate should be an exciting and rewarding journey.**

Whether you are searching for a new home, expanding your investment portfolio, or exploring opportunities in Kenya's thriving property market, our team is committed to delivering a **service experience defined by trust, expertise, and exceptional care.**

We are proud to help our clients transform property opportunities into **lasting homes, thriving investments, and elevated lifestyles.**